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Adeva delivers tailored training solutions that are directly aligned with our clients' business strategies and the learning needs of individuals. **Expect more.**

We design, develop and deliver intensive courses in credit, risk and corporate finance that challenge people to look harder, think deeper and go further.

Close collaboration with our clients, from inception to post-course evaluation and follow-up, ensures results.

CREDIT / RISK / CORPORATE FINANCE

TAILORED TRAINING SOLUTIONS

Our primary objective is to work in partnership with our clients in helping them succeed.

Our tailored solutions are designed to build on the knowledge of the individuals attending, using real-life case studies that are current and relevant. We work hard to ensure that participants can take the lessons learned in training and immediately apply them to their job.

Bespoke Approach

- Content is designed to dovetail and support our client's strategy and credit policies.
- We integrate our clients' own templates, terminology, models and analytic tools to reinforce practical application.
- Training is tailored to the experience level and roles of the audience.

Collaboration with Subject Matter Experts

- We work with Subject Matter Experts to ensure the training derives the maximum benefit from their expertise, while minimising the burden on these individuals.

Structured and Practical

- Our structured analytic frameworks can be applied in the workplace, supporting the implementation of strong analytic skills and a sound "do business" approach.
- Curriculum training provides progressive learning pathways designed to build and reinforce core competencies.

Blended Learning

- Our training solutions combine classroom-based training, independent learning, participant assessment / certification and post course practice and applications.

OUR EXPERTISE

CORPORATE CREDIT

Covering multinationals, mid and small cap, SME, emerging market companies

- ▶ Corporate credit applications
 - ▶ Financial statement analysis
 - ▶ Forecasting and stress testing
 - ▶ Credit analysis and debt structuring
- ▶ Writing effective credit applications
- ▶ Warning signs and lesson learned
- ▶ Restructuring problem credits
- ▶ Relative value: Fixed income credit analysis

CORPORATE FINANCE

- ▶ Acquisition and leveraged finance
- ▶ Market risk management: derivative solutions from a corporate perspective
- ▶ Identifying and devising supply chain solutions
- ▶ Debt structuring solutions
- ▶ Origination for distribution: DCM and private placements
- ▶ Business development: an analytical approach to uncover opportunities

RISK AND REGULATORY

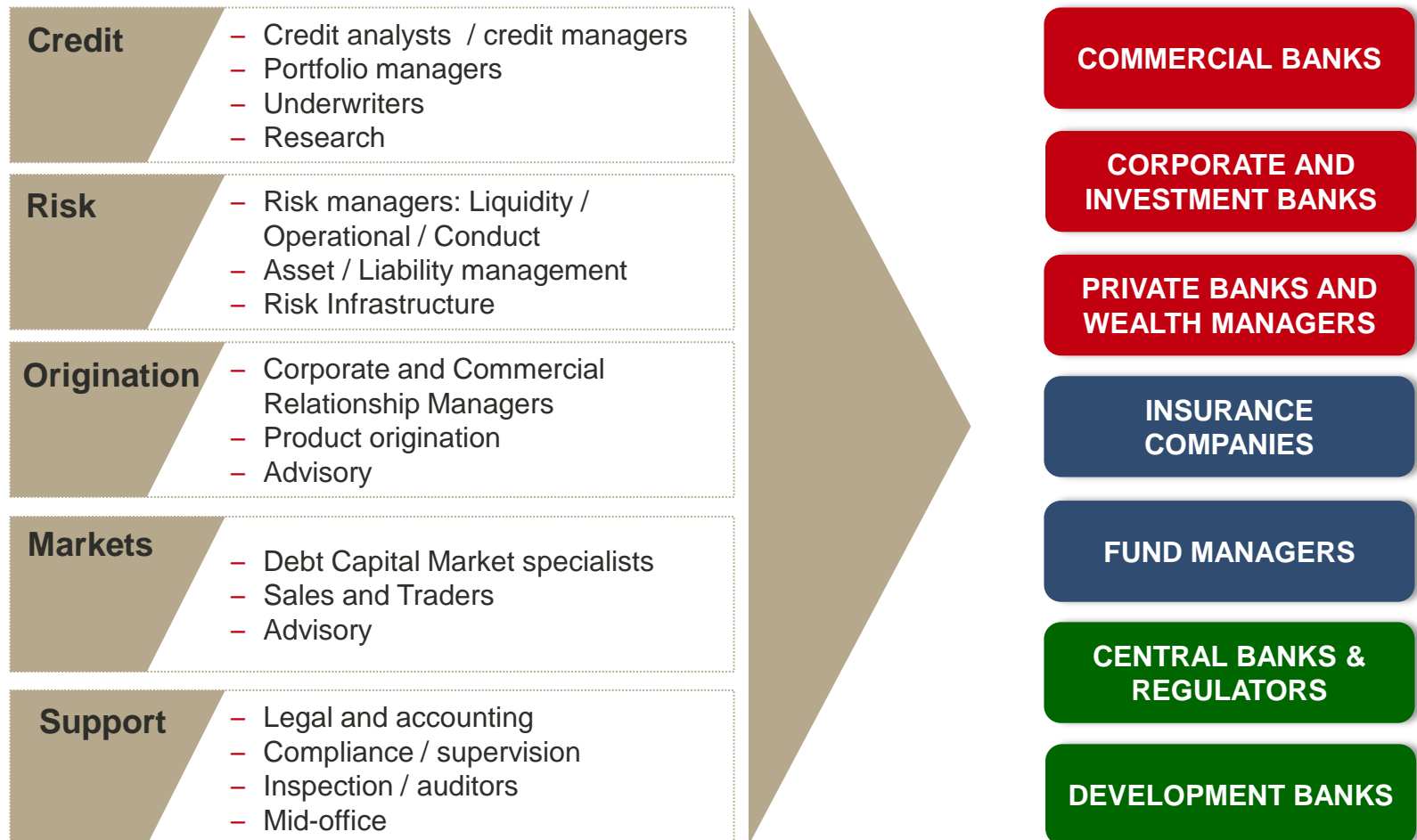
- ▶ Banking and risk: A graduate induction programme
- ▶ Enterprise risk management
- ▶ Risk management in banks
 - ▶ Liquidity risk management
 - ▶ Operational risk management
 - ▶ Credit portfolio management
- ▶ Banks: Regulatory and risk drivers of performance
- ▶ Basel III / Dodd Frank: implications and opportunities
- ▶ RWA Management & Regulation
- ▶ Insurance: Solvency II implications

FINANCIAL INSTITUTIONS ANALYSIS

- Covering banks, insurance, funds, Non-bank FIs*
- ▶ Credit assessment: foundations/ intermediate / advanced
 - ▶ Macro economic, sovereign and regulatory impact
 - ▶ Accounting and financial analysis
 - ▶ Structuring exposures
 - ▶ Warning signs and lessons learned
 - ▶ Market risk management: derivative solutions for FI's
 - ▶ Business development: an analytical approach to uncover opportunities

TARGET AUDIENCES

From introductory level courses to advanced master classes, Adeva provides analytic training for professionals across a wide range of roles and financial institutions.



BLENDED LEARNING

Our blended learning solutions provide cost-effective, high impact results. We use a range of independent learning techniques to augment and reinforce the learning outcomes, and to ensure the benefits of classroom-based training are maximized.



ELEARNING

- eWorkbooks
- Webinars
- Video
- Case study assignments
- Knowledge checks (survey / quiz)



INTERACTIVE WORKSHOPS

- Exercises / case studies
- Modelling
- Participant presentations
- Role plays
- Interactive discussion
- Reference guides



LEARNING EVALUATION

- Online testing
- Case study assessment
- Coaching
- Facilitator / course feedback



POST COURSE ACTION

- Aide memoires
- Individual action plans
- Certification
- Webinar: debriefs and refresher
- Exercises, articles and topic insights

CLASSROOM TRAINING

The foundation of all of our training is the provision of structured analytic frameworks that can be applied in the workplace.

This bridge between theory and practice is a critical element to building the skills base of the participants; they leave our courses with a methodology and conceptual understanding that can be applied in their daily roles.

Our training style is highly interactive:

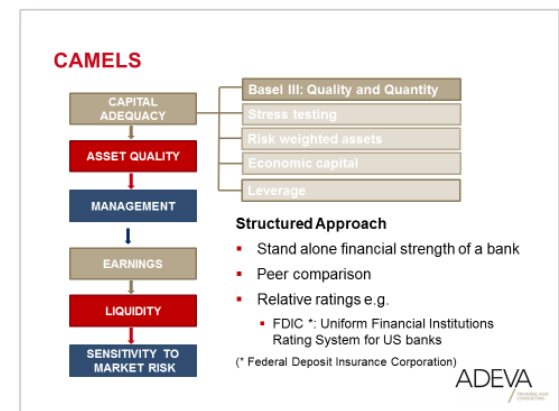
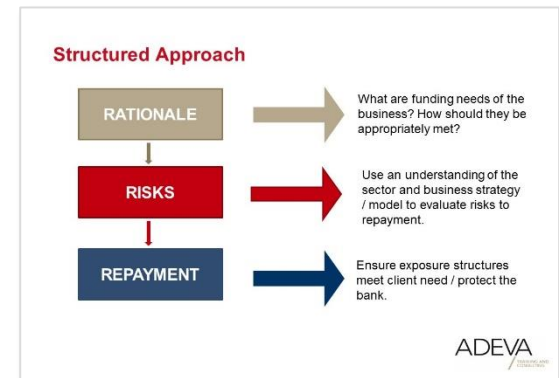
- Technical topics are illustrated through short exercises based on live companies, demonstrating specific analytic issues / techniques.
- Lecture time is minimised, with the exercises interspersed throughout to enable participants to “learn by applying” – putting theory into practice.

Our workshops use relevant, topical case studies:

- Case studies reflect the types of companies / business propositions that participants deal with in their daily roles.
- Practical exercises and case studies provide participants with the opportunity to practice applying the concepts taught during the course.

Our methodology is intensive:

- We challenge participants to be concise, logical and, above all, to articulate a well-considered position.
- Debrief discussion can take a variety of formats: mock credit committee, client presentations, term sheet presentations, sample pitch books etc.



OUR TRACK RECORD

With over 20 years' experience, we have an outstanding track record built on our ability to understand our clients' business aims and deliver value enhancing learning solutions.

Clients

Our clients include leading global investment and commercial banks, multilateral development banks, regulators and investors in Europe, Asia, the Americas, the Middle East, Australia and Africa. We have developed long lasting relationships built on delivering to expectations and providing unparalleled service.

Experience

All our trainers have prior experience working in business and financial institutions. Their knowledge, market perspective and insight into working practices in the wider field further enhances training design and delivery.

Speak to us about how we can design tailored solutions to meet your learning needs:

Anne-Marie Barcia

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Recent participant feedback:

“There was an excellent blend of lecturing and team participation. The trainer was extremely engaging and maintained a good pace. Therefore I always felt engaged in the content. Her experience in banking and related business is clearly evident.”

“Now I have more knowledge of structured approach to credit analysis which I will apply in my daily work.”

“I found the sessions were relevant but found it most interesting that the trainer was able to use fantastic graphs and examples to bring the regulatory changes and other concepts to life”

“Good structure, easy to follow in suitable reference materials retrospectively. Very knowledgeable and engaging instructor with current and relevant examples.”

“Working in groups to assess scenarios or case studies. This enabled best practice and experience to be shared.”